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1 INTRODUCTION TO HUMAN RESOURCE MANAGEMENT

Armstrong (1999, p.3) says that HRM is concerned with the employment, development and reward of

people in organisations and the conduct of relationships between management and the workforce .
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Armstrong's Handbook of Reward Management Practice is the definitive guide to understanding, developing and implementing effective reward. It is aimed at both HR practitioners, involved in employee reward, as well as students, who need to understand the importance of reward and how it can be successfully applied across organizations.

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Armstrong's Essential Human Resource Management Practice

management increasing organizational capability by sharing the wisdom, understanding and expertise accumulated in a business about its processes, techniques and operations is covered in Chapter 5.

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Introduction to Marketing and Market Based Management

This chapter provides an overview of basic marketing concepts for those new to marketing. !! This knowledge base will provide a foundation for the concepts presented in

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